

## Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00234 272134Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

----- 046257

R 272114Z FEB 76

FM AMCONSUL MONTREAL

TO USDOC WASHDC

INFO SECSTATE WASHDC 7287

UNCLAS MONTREAL 234

E. O. 11652: N/A

TAGS: BGEN, CA

SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0052

2. 2/25/76

3. E. TOLMAN

4. 122 CANADA

5. MD

6A. WRITE, CALL

6B. ALAN ST. PIERRE, REGIONAL SALES MANAGER

6C. ROUSSEAU CONTROLS LTD.

271 LABROSSE AVENUE

POINTE CLAIRE, QUEBEC

7. TELEPHONE: (514) 695-1240

TELEX: 05821-535

8. --

9. 104-11

9A. DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION

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PAGE 02 MONTRE 00234 272134Z

3599246-0000 HYDRAULIC CYLINDERS, SQUARE HEADS  
3599248-0000 HYDRAULIC CYLINDERS, ALL OTHERS  
35612XX-0000 HYDRAULIC FLUID POWER PUMPS  
35613XX-0000 DOMESTIC WATER SYSTEMS AND PUMPS  
35616XX-0000 PARTS AND ATTACHMENTS FOR PUMPS AND PUMPING  
EQUIPMENT  
3569973-0000 HYDRAULIC JACKS  
3494261 THROUGH 3494267-0000 PNEUMATIC VALVES, ALL PRESSURES.

ROUSSEAU CONTROLS LTD. IS A MANUFACTURER OF HYDRAULIC,  
PNEUMATIC, AND ELECTRICAL CONTROL PANELS, AND AIRPORT GROUND  
EQUIPMENT, AND IS A DISTRIBUTOR OF COMPLEMENTARY LINES  
(SUNDSTRAND; WATERMAN; TRW; SPRAGUE). ANNUAL SALES VOLUME  
IS APPROXIMATELY \$3.0 MILLION. 60 EMPLOYEES. MARKETING  
TERRITORY, ALL OF CANADA. SUBJECT FIRM SEEKS US SOURCES OF  
SUPPLY OF HYDRAULIC FLUID POWER EQUIPMENT AND PARTS.  
HARPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Errors:** N/A  
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**Office:** ACTION EUR  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** castelsl  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 19 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <19 JUL 2004 by schwenja>; APPROVED <07 SEP 2004 by castelsl>  
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EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
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**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**Secure:** OPEN  
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**Subject:** PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)  
**TAGS:** BGEN, CA  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006